

The Hunter 39. The Shape of Things to Come.

The Hunter 39 was designed as the successor to the 38, Hunter's breakthrough model that combined comfort, outstanding performance and easy handling. This new boat retains many of the positive characteristics of the 38, but makes major improvements in several key areas. The deck profile and hull shape are sleek and modern, and the extended hull improves sailing performance. The cockpit features twin wheels for the ultimate in comfort, visibility and control, and transom access from the roomy cockpit is wide and safe. Below, the Hunter 39 retains the popular two stateroom/one head layout, but several key enhancements improve function and appearance. In the galley, faux granite countertops give a custom, luxurious feel. Underfoot, a sturdy bevelled laminate sole lends an opulent flair. The new nav station is roomier, allowing you to plot your course in comfort, and larger ports in the common areas let in more natural light. See the Hunter 39 today – it truly is the shape of things to come!



Are you ready to sail?

Price options:

Manufacturer's price with

Marina Sailing's Package: \$278,200

Marina Sailing Price: \$229,900

Marina Sailing members savings: \$48,300



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OWN YOUR OWN YACHT AT A FRACTION OF THE COST.

Simply put, buy a yacht, put it in Marina Sailing's Charter Yacht Management Program, then use income tax savings and charter income to help pay for your Dream Yacht! That combination can literally cut the cost of your new boat in HALF!

The 'Small Business Jobs and Credit Act of 2010' increases the amount a taxpayer can write-off up to \$500,000 of qualified capital expenditures, such as a boat for business for tax years 2010. It also extends the additional, first-year 50% depreciation for qualifying property purchased and placed in service during the 2010 tax year.

THE MARINA SAILING ADVANTAGE

For a taxpayer to take advantage of Section 179 and to be able to deduct the expenses of owning a boat (docking, insurance, maintenance, etc.), it must be operated as a trade or business. Placing the boat with Marina Sailing achieves this goal. This enables you to not only benefit from a huge deduction in the year you purchase your boat, but covers the expenses of owning the boat while allowing you to use the boat for your own personal enjoyment.

If you purchase this boat for \$349,000 in 2010, and you have an effective federal tax rate of 34%, your federal tax savings from placing the boat in service with Marina Sailing and electing a \$349,000 Section 179 deduction (and complying with the other trade or business requirements) would equal \$118,660 in the current year alone!

IN SUMMARY

The Marina Sailing business opportunity provides a unique ability not only to defray the expense of owning a boat, but it allows for an enormous tax savings via the Section 179 deduction as well. As with any business or tax matter, you should confer with a tax professional.

SPECIFICATIONS

LOA	39'5"
Beam	12'11"
Draft	5'0"
Ballast	6,027 lbs

Displacement	18,501 lbs
Water	75 gal
Holding Tank	25 gal
Fuel	36 gal

Sail Area	991 sq ft
Power	29 hp Yanmar Diesel



(800)-262-7245
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	Year 1	Section 179	7 Year Double Declining	7 years	
		Following	Balance		Straight Line
YEAR 1	Section 179	Years	Year 1	Years 2-7	7 Years all same
Owner Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated
<i>Name of Boat/Manuf,model</i>	Hunter39	Hunter39	Hunter39	Hunter39	Hunter39
<i>Length</i>	40	40	40	40	40
<i>Sales Price</i>	229,900	229,900	229,900	229,900	229,900
<i>less downpayment of 20%</i>	45,980	45,980	45,980	45,980	45,980
Amount Financed	183,920	183,920	183,920	183,920	183,920
<i>Charter days/year</i>	0	80	80	80	85
<i>Daily Charter Price (average)</i>	0	350	350	350	355
Gross Charter Income	0	28,000	28,000	28,000	30,175
Owners Charter Income (60%)	0	16,800	16,800	16,800	18,105
Expenses					
<i>Slip Fees @\$15.00/ft.</i>	(7,200)	(7,200)	(7,200)	(7,200)	(7,200)
<i>Insurance</i>	(1,520)	(2,270)	(2,270)	(2,270)	(2,270)
<i>Price</i>	(2,874)	(2,874)	(2,874)	(2,874)	(2,874)
<i>service</i>	(1,200)	(1,800)	(1,800)	(1,800)	(1,800)
Annual Fixed Expenses	(12,794)	(14,144)	(14,144)	(14,144)	(14,144)
Net Operating Income (NOI)	(12,794)	2,656	2,656	2,656	3,961
Length of Loan	20	20	20	20	20
Annual Interest Rate	7.00%	7.00%	7.00%	7.00%	7.00%
Calculated Payment per month	(1,426)	(1,426)	(1,426)	(1,426)	(1,426)
Payment per year	(17,111)	(17,111)	(17,111)	(17,111)	(17,111)
Interest Paid year one (approx)	(12,874)	(12,874)	(12,874)	(12,874)	(12,874)
Total Annual Actual Expenses	(29,905)	(14,455)	(14,455)	(14,455)	(13,150)
Less Section 179		(229,900)			
Less Depreciation (7 yr.. S/L)	0	0	0	0	(32,843)
Less Depreciation (28% YR 1 of 7 yr.. S/L)	0			(64,372)	0
Depreciation YR 2 and beyond 7 YR	0	0	0	(27,588)	0
Tax Deductible Expenses	(15,748)	(11,799)	(27,018)	(91,390)	(43,336)
Taxable Income	(15,748)	(10,218)	(10,218)	(74,590)	(30,486)
Tax Savings (31%)	4,882	76,573	3,168	28,331	13,434
Add Back Depreciation (7 yr.. S/L)				64,372	27,588
Annual Net Income/Expense	(25,023)	64,775	(8,631)	16,532	5,875

Consult your tax advisor to discuss the validity of the model for your specific tax situation.



For more information on purchasing a yacht, contact our yacht charter experts:

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FEATURES

- Deluxe Cushion/Fabric Package
- Dinette Table Convertible to Berth
- Electrical Outlets, AC & DC
- Gloss Finish "Cherry" Woodwork
- Head Compartment, w/Vanity and Shower
- Selected Hardwood Trim
- Solid Wood Floors
- Corian® Countertop
- Microwave
- Sinks, Double Stainless Steel w/Cutting Board
- Storage Cabinets (4)
- Storage Drawers (4)
- Storage Shelving
- Stove, Two Burner, LPG Gimballed w/Oven
- Cabin Lighting
- Hanging Lockers, (2) Cedar-Lined
- Private Forward Cabin
- Storage Shelving
- Under-Berth Storage Space
- Berth, Double w/Foam Mattress
- Cabin Lighting
- Hanging Locker, Cedar-Lined
- Storage Shelves and Compartment Storage Space
- Private Access to Head and Shower

FACTORY INSTALLED OPTIONS

- Air Conditioning System
- Bimini T-Top Package
- Cockpit Cushions
- Cruising Spinnaker Gear
- Dodger
- Electric Anchor Windlass
- Electric Helm Winch, Port Side
- Electric Rigging Winch
- Flat Panel TV w/DVD Player
- Freezer, Front Opening
- Generator – Fischer Panda® 4.0 kW
- In-Mast Furling System w/Rigid Vang
- Inverter
- Quiet-Flush® Head
- Radar Module w/Antenna for C/E Series MFD
- Refrigerator
- Traveler, Arch Mounted for Mainsheet
- Tri-Cabin Version
- TV for Forward/Aft Cabin, 15" Flat Panel
- TV for Main Salon, 23" Flat Panel
- Vertical Battens For Furling Mainsail Option
- VHF Remote MIC at Helm
- Raymarine® 7000 Autopilot w/Linear Drive

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