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Since 1962

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Presents...

## 2010 LAGOON 400 CATAMARAN

### Introducing the newest addition to Marina Sailing's luxury yacht charter fleet

The 2010 Lagoon 400 is equipped for comfort and ease of operation. Easily sailed by two people, all winches are electric. With just a push of the button, you can easily raise the main-sail, sheet in the genoa or raise the dinghy onto the davits.

The main salon is roomy and open with large wraparound windows, a large dinette area, TV, DVD, microwave, freezer, refrigerator, stove and oven. The Nav table also serves as an interior steering station, with joystick for remote controls, and a chart table with full electronics display.

Electronics include the Raymarine C-120 electronics including radar, GPS, AIS and wind instrumentation. The cat is powered with two powerful Yanmar 40hp diesels, folding propellers, Onan Generator, inverter, Cruiseair air conditioning and heater.

The Lagoon 400 has an abundance of interior and exterior space with a large main salon and three private staterooms, each with their own private head and shower. All heads are equipped with push button electric toilets.

The covered cockpit is large and protected from the sun, furnished with cockpit cushions for dining and relaxing in a generous U-shaped seating area. On the stern is a swimstep with hot shower, a propane barbeque, ice maker and a 2010 model Walker Bay 310 hard bottom inflatable dinghy with night light, bow locker, upgraded seat and powered by a Honda 15HP electric start gas outboard.

The helm chair is elevated and comfortable for two. All primary sailing controls are located here. Forward is a large trampoline for lounging and two Sunloungers. There are three anchors on board and an upgraded electric anchor windlass. The boat sails beautifully and easily reaches speeds of eight plus knots.



*Light, Airy  
& Spacious*





# Charters and Instruction

Over 90 Boats Available for Rental.

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www.marinasailing.com

Channel Islands (Oxnard) (805) 985-5219  
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## 2010 LAGOON 400 CATAMARAN - Specifications & Charter Proforma

### 2010 LAGOON 400 CATAMARAN (3 cabins, 3 heads), 2 x 40 HP (Yanmar 3JH5ACE) TRAJAN GREY- special upholstery

- Helm seat Silver Grey
- Storage unit under helm station
- Pair of stainless steel davits & manual winch
- 110V electrical circuit with 40 Amp battery charger
- 2 additional service batteries 140Amp
- Upgraded propane oven Stainless Steel
- Shower door
- Double sound insulated floor in engine compartments
- Aft port holes in aft cabins
- Waterproof loudspeakers in cockpit
- Radio CD MP3 Player + 2 loudspeakers in salon

- Navigation Pack Raymarine 2010
- Extra freshwater tank 330 L / 87 US Gal
- Genaker rig and pole
- Electrical winch 46.2STAEH
- Pulpits with wooden seats
- Sea and freshwater foot pumps in galley
- Freshwater dock inlet
- Two electrical genoa sheet winches 46.2STAEH
- Aft cockpit floor in teak
- Deck wash pump sea water / fresh water

#### OPTIONS

- RIGGING & SAILS
  - ✓ GENAKER
  - ✓ LAZY BAG WITH COVER BLUE SMOKE
  - ✓ SPINAKER GEAR
  - ✓ EXTRA FOR DACRON SQUARE TOP MAINSAIL IN LIEU OF STANDARD

#### DECK GEAR

- ✓ AFT COCKPIT CUSHIONS WITH AFT SEAT BACKREST SILVER GREY
- ✓ COCKPIT SIDES AND AFT SUN CANVAS BLUE SMOKE
- ✓ COMPOSITE COCKPIT TABLE IN LIEU OF COFFEE TABLE
- ✓ ELECTRIC WINCH FOR DAVITS 40.2STAEH
- ✓ HELM STATION BLUE SMOKE CANVAS BIMINI
- ✓ ICE-MAKER 110V 60Hz IN COCKPIT
- ✓ OUTBOARD ENGINE BRACKET ON AFT PUSHPIIT
- ✓ BLUE SMOKE SIDES AROUND AFT COCKPIT WITH WINDOWS (Helm Station canvas Bimini)
- ✓ WHITE PVC SIDES AROUND AFT COCKPIT WITH WINDOWS (Helm Station canvas Bimini)
- ✓ SUNLOUNGER PADS SILVER GREY

#### ENGINE

- ✓ EXTRA FOR 2 x 40 HP (Yanmar 3JH5ACE)
- ✓ PAIR OF 3-BLADES FOLDING PROPELLERS FOR YANMAR 3JH5ACE (40 HP)

#### ELECTRICAL CIRCUIT

- ✓ 12V SOCKETS IN CABINS (4)
- ✓ INVERTER 12 / 110V - 1850 W
- ✓ ONAN GENSET 9Kva 110V / 60Hz + COCOON
- ✓ SERVICE GEL BATTERIES (Essential Eqpmt configuration compulsory)

#### WATER CIRCUIT

- ✓ QUIET FLUSH ELECTRICAL TOILETS, FOR 3 CABINS / 3 HEADS VERSION

#### INTERIOR EQUIPMENT

- ✓ 12V FREEZER 110L / 29US Gal
- ✓ CRUISAIR A/C 44000 BTU 110V FOR 3 CABIN VERSION (not with Diesel Heater)
- ✓ UNDER BED SLATS FOR 3 CABIN VERSION

#### HI-FI & ELECTRONICS

- ✓ AIS 250 RAYMARINE RECEIVER WITH ANTENNA COUPLING
- ✓ AUTOPILOT REMOTE SMARTCONTROL
- ✓ C120W DISPLAY AT HELM STATION with US CARD
- ✓ C120W DISPLAY AT NAV. STATION with US CARD
- ✓ RADAR ANTENNA 48NM 4KW
- ✓ RAYMARINE SEATALK / USB PC LINK
- ✓ RUDDER JOYSTICK AT CHART TABLE
- ✓ TV LCD 20" IN SALON + DVD MP3 PLAYER
- ✓ VHF RAYMARINE 55 USA WITH DSC

#### MOORING / DELIVERY

- ✓ ANCHOR SET-UP (20kg anchor, 75m chain D10, wrap D18)
- ✓ ANTIFOULING SEAJET 039 PLATINUM GREY
- ✓ 2010 WALKER BAY 310 HARD BOTTOM  
W/HONDA ENGINE 15HP ELECTRIC START GAS OUTBOARD
- ✓ MOORING KIT : 4 DOCK LINES AND 6 FENDERS

#### EX-FACTORY

- ✓ LAUNCHED, RIGGED, ANTIFOULING (4 dock lines, 6 fenders, diesel, mooring)

## PROFORMA Lagoon 400

	YEAR 1 Owner Operated	YEAR 1 Marina Sailing Fleet Operated	YEAR 2 Marina Sailing Fleet Operated	7 Year all same Marina Sailing Fleet Operated
Name of Boat/Manuf,model	Lagoon 400	Lagoon 400	Lagoon 400	Lagoon 400
Length	40	40	40	40
Sales Price	450,000	450,000	450,000	450,000
less downpayment of 20%	90,000	90,000	90,000	90,000
Amount Financed	360,000	360,000	360,000	360,000
Charter days/year	0	125	125	125
Daily Charter Price (average)	0	750	775	800
Gross Charter Income	0	93,750	96,875	100,000
Owners Charter Income (60%)	0	56,250	58,125	60,000
Expenses				
Slip Fees	(8,640)	(8,640)	(8,640)	(8,640)
Insurance	(3,100)	(4,200)	(4,200)	(4,200)
Property Tax (1.25% Sales Price)	(5,625)	(5,625)	(5,625)	(5,625)
Maintenance includes Dive service	(1,500)	(2,500)	(2,500)	(2,500)
Annual Fixed Expenses	(18,865)	(20,965)	(20,965)	(20,965)
Net Operating Income (NOI)	(18,865)	35,285	37,160	39,035
Length of Loan	20	20	20	20
Annual Interest Rate	7.00%	7.00%	7.00%	7.00%
Calculated Payment per month	(2,791)	(2,791)	(2,791)	(2,791)
Payment per year	(33,493)	(33,493)	(33,493)	(33,493)
Interest Paid year one (approx)	(25,200)	(25,200)	(25,200)	(25,200)
Total Annual Actual Expenses	(52,358)	1,792	3,667	5,542
Less Depreciation ( 7 yr.. S/L)	0	0	0	(64,286)
Less Depreciation (28% YR 1 of 7 yr.. S/L)	0	(126,000)	0	0
Depreciation YR 2 and beyond 7 YR	0	0	(54,000)	0
Tax Deductible Expenses	(30,825)	(156,825)	(84,825)	(95,111)
Taxable Income	(30,825)	(100,575)	(26,700)	(35,111)
Tax Savings (31%)	9,556	48,616	26,296	29,484
Add Back Depreciation (7 yr.. S/L)	0	126,000	54,000	64,286
Annual Net Income/Expense	(42,802)	50,408	29,963	35,026

*your tax advisor to discuss the validity of the model for your specific tax situation.*

For more information on purchasing a yacht for charter, contact our yacht charter experts:

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