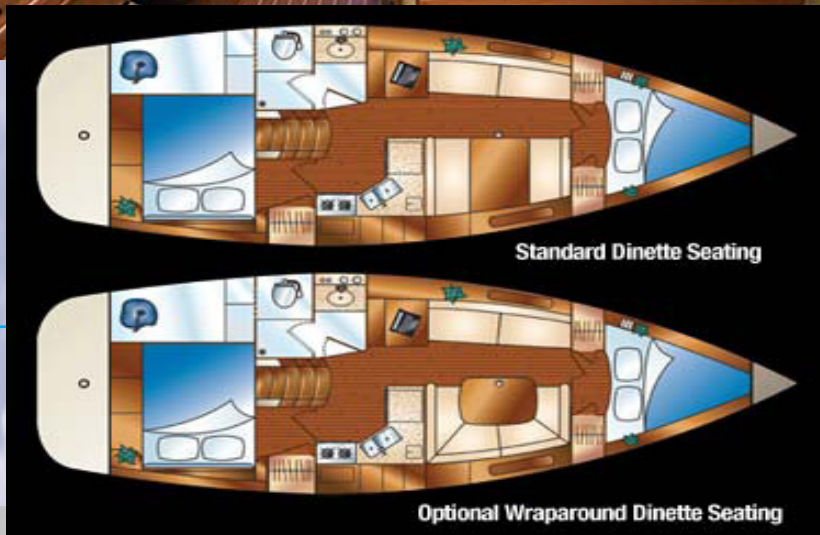


# Luxury and Performance - The Hunter e36.

One of Hunter's six new offerings for the 2011 Model Year, the new Hunter e36 lets you choose between a relaxing cruiser and an exhilarating performance sailer. If a relaxing, stable family sailing yacht is your wish, choose the Standard e36 layout. If banging around the buoys at breakneck speed is your game, pick the e36 Performance Package. Either way, you'll get the e36's extra wide beam that spans nearly the entire length of the boat, maximizing both the sleek topside and elegant interior accommodations.

Choose a NEW Hunter e36 today – no matter which version you choose, you'll be sailing one of the most innovative sailboats in the industry today!

*Are you ready to sail?*



## Price options:

Manufacturer's price with

Marina Sailing's Package: \$203,587

Marina Sailing Price: \$179,157

Marina Sailing members savings: \$24,430



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# OWN YOUR OWN YACHT AT A FRACTION OF THE COST.

Simply put, buy a yacht, put it in Marina Sailing's Charter Yacht Management Program, then use income tax savings and charter income to help pay for your Dream Yacht! That combination can literally cut the cost of your new boat in HALF!

The 'Small Business Jobs and Credit Act of 2010' increases the amount a taxpayer can write-off up to \$500,000 of qualified capital expenditures, such as a boat for business for tax years 2010. It also extends the additional, first-year 50% depreciation for qualifying property purchased and placed in service during the 2010 tax year.


## THE MARINA SAILING ADVANTAGE

For a taxpayer to take advantage of Section 179 and to be able to deduct the expenses of owning a boat (docking, insurance, maintenance, etc.), it must be operated as a trade or business. Placing the boat with Marina Sailing achieves this goal. This enables you to not only benefit from a huge deduction in the year you purchase your boat, but covers the expenses of owning the boat while allowing you to use the boat for your own personal enjoyment.

If you purchase this boat for \$349,000 in 2010, and you have an effective federal tax rate of 34%, your federal tax savings from placing the boat in service with Marina Sailing and electing a \$349,000 Section 179 deduction (and complying with the other trade or business requirements) would equal \$118,660 in the current year alone!

## IN SUMMARY

The Marina Sailing business opportunity provides a unique ability not only to defray the expense of owning a boat, but it allows for an enormous tax savings via the Section 179 deduction as well. As with any business or tax matter, you should confer with a tax professional.

 (800)-262-7245 www.marinasailing.com	Year 1	Section 179 Following	7 Year Double Declining Balance		7 years Straight Line	
	YEAR 1	Section 179	Years	Year 1	Years 2-7	7 Years all same
	Owner Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated
<i>Name of Boat/Manuf,model</i>	Hunter 36	Hunter 36	Hunter 36	Hunter 36	Hunter 36	Hunter 36
<i>Length</i>	36	36	36	36	36	36
<i>Sales Price</i>	179,157	179,157	179,157	179,157	179,157	179,157
<i>less downpayment of 20%</i>	35,831	35,831	35,831	35,831	35,831	35,831
Amount Financed	143,326	143,326	143,326	143,326	143,326	143,326
<i>Charter days/year</i>	0	80	80	80	90	90
<i>Daily Charter Price (average)</i>	0	340	340	340	365	365
Gross Charter Income	0	27,200	27,200	27,200	32,850	32,850
Owners Charter Income (60%)	0	16,320	16,320	16,320	19,710	19,710
<b>Expenses</b>						
<i>Slip Fees (@\$15.00/ft.)</i>	(6,480)	(6,480)	(6,480)	(6,480)	(6,480)	(6,480)
<i>Insurance</i>	(1,850)	(1,850)	(1,850)	(1,850)	(1,850)	(1,850)
<i>Property Tax (1.25% Sales Price)</i>	(2,239)	(2,239)	(2,239)	(2,239)	(2,239)	(2,239)
<i>Maintenance includes Dive service</i>	(1,200)	(1,800)	(1,800)	(1,800)	(1,800)	(1,800)
Annual Fixed Expenses	(11,769)	(12,369)	(12,369)	(12,369)	(12,369)	(12,369)
<b>Net Operating Income (NOI)</b>	(11,769)	3,951	3,951	3,951	7,341	7,341
Length of Loan	20	20	20	20	20	20
Annual Interest Rate	7.00%	7.00%	7.00%	7.00%	7.00%	0
Calculated Payment per month	(1,111)	(1,111)	(1,111)	(1,111)	(1,111)	(1,111)
Payment per year	(13,334)	(13,334)	(13,334)	(13,334)	(13,334)	(13,334)
Interest Paid year one (approx)	(10,033)	(10,033)	(10,033)	(10,033)	(10,033)	(10,033)
<b>Total Annual Actual Expenses</b>	<b>(25,104)</b>	<b>(6,082)</b>	<b>(6,082)</b>	<b>(9,384)</b>	<b>(5,994)</b>	<b>(5,994)</b>
Less Section 179		(179,157)				
Less Depreciation (7 yr.. S/L)	0	0	0	0	0	(25,594)
Less Depreciation (28% YR 1 of 7 yr.. S/L)	0			(50,164)	0	0
Depreciation YR 2 and beyond 7 YR	0	0	0	0	(21,499)	0
Tax Deductible Expenses	(12,272)	(201,559)	(22,402)	(62,436)	(33,771)	(37,866)
Taxable Income		16,320	(6,082)	(46,116)	(14,061)	(18,156)
Tax Savings (31%)	3,804	67,543	1,885	19,355	10,469	11,738
<b>Annual Net Income/Expense</b>	<b>(21,299)</b>	<b>65,411</b>	<b>(246)</b>	<b>13,922</b>	<b>11,816</b>	<b>13,085</b>

Consult your tax advisor to discuss the validity of the model for your specific tax situation.

## SPECIFICATIONS

LOA 34'11"  
 Beam 12'4"  
 Draft 5'0"  
 Ballast 4,511 lbs

Displacement 15,328 lbs  
 Water 75 gal  
 Holding Tank 30 gal  
 Fuel 38 gal

Sail Area 768 ft sq  
 Power 29 hp Yanmar Diesel



For more information on purchasing a yacht, contact our yacht charter experts:

**Chris Mosier**  
 (562) 592-2179  
 chris@marinasailing.com

**Gary Gilpin**  
 (562) 432-4672  
 gary@marinasailing.com

# One Boat, Two Distinct Personalities.



## FEATURES

- Inboard Jib Tracks with Adjustable Cars
- Internal Halyards Led to Cockpit
- Jib Furling System
- Jib, 110% Furling with Acrylic Sun Cover
- Mainsail, Full Roach with Flaking System and Sail Cover
- Winches, (2) Rigging, 2-Speed, Self-Tailing, #30
- Winches, (2) Jib, 2-Speed, Self-Tailing, #40 at Helm
- Windex Wind Vane
- LPG Tank Storage for Two Bottles
- Nonskid Deck
- Rubrail, Full Wrap with Stainless Steel Insert
- Stern Rail Seats, Stainless Steel, with Drink Holders
- Swim Platform with Stainless Steel Telescoping Ladder
- Cockpit Traveller Arch, Stainless Steel with Mainsheet
- Cockpit Grabrail with Integral Fold-Out Table
- Helm Seat, Hinging
- Jib Winches Placed Aft at Helm Station
- Lewmar Cobra Direct Drive Steering Mechanism
- Lockers, (4) Storage
- Stern Rail Seats, Stainless Steel, with
- Transom Shower, Hot & Cold
- Walk-Through Transom with Swim Platform

## FACTORY INSTALLED OPTIONS

- Air Conditioning System
- Bimini Top
- Cruising Spinnaker Gear
- Dodger
- Electric Anchor Windlass
- Freezer, Front Opening
- In-Mast Furling System with Rigid Vang
- Inverter
- Leather Interior Cushions
- Lewmar Folding Steering Wheel
- Quiet-Flush Head
- Refrigerator
- SIRIUS Receiver and Antenna
- Stove, Two Burner, LPG Gimballed with Oven
- Traveler, Arch Mounted for Mainsheet
- Vertical Battens For Furling Mainsail Option
- VHF Remote MIC at Helm
- Solid Boom Vang (Included in Furling Main Option)
- Spinnaker Gear
- Plastiteak in Cockpit Over Non-Skid
- Raymarine 3002 Autopilot
- Raymarine C-80 MFD with GPS
- Raymarine C-80 MFD with GPS and Radar
- Raymarine GPS/Chart Plotter

## SPECIFICATIONS

<b>LOA</b>	<b>34'11"</b>
<b>Beam</b>	<b>12'4"</b>
<b>Draft</b>	<b>5'0"</b>
<b>Displacement</b>	<b>15,328 lbs</b>
<b>Ballast</b>	<b>4,511 lbs</b>
<b>Water</b>	<b>75 gal</b>
<b>Holding Tank</b>	<b>30 gal</b>
<b>Fuel</b>	<b>38 gal</b>
<b>Sail Area</b>	<b>768 ft sq</b>
<b>Power</b>	<b>29 HP</b>



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