

# Hunter 41DS - Room With A View!

Choose the Hunter 41 Deck Salon and be prepared for sailing ease with performance – and your choice of sail plans complemented by superior exterior safety features. Strategic rigging placement keeps the deck clean while the standard cockpit arch positions the traveler up and out of the way while also providing bimini, stereo speaker and overhead lighting connections. The Hunter 41 Deck Salon features superb interior design, featuring an elegant salon, high-gloss table and custom window treatments, plus zoned overhead lighting. The galley features a stainless steel refrigerator/ freezer cleverly housed beneath the Corian® countertop, along with a pantry and custom backsplash. The aft master suite with queen berth offers drawer storage, a vanity and entry to the head. The forward stateroom has a double berth, vanity, storage and private head with shower. Need more room? Get the three stateroom version!



Owner's Stateroom Layout



Three Stateroom Version

*Are you ready to sail?*

## Price options:

Manufacturer's price with

Marina Sailing's Package: \$295,936

Marina Sailing Price: \$260,424

Marina Sailing members savings: \$35,512



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# OWN YOUR OWN YACHT AT A FRACTION OF THE COST.

Simply put, buy a yacht, put it in Marina Sailing's Charter Yacht Management Program, then use income tax savings and charter income to help pay for your Dream Yacht! That combination can literally cut the cost of your new boat in HALF!

The 'Small Business Jobs and Credit Act of 2010' increases the amount a taxpayer can write-off up to \$500,000 of qualified capital expenditures, such as a boat for business for tax years 2010. It also extends the additional, first-year 50% depreciation for qualifying property purchased and placed in service during the 2010 tax year.


## THE MARINA SAILING ADVANTAGE

For a taxpayer to take advantage of Section 179 and to be able to deduct the expenses of owning a boat (docking, insurance, maintenance, etc.), it must be operated as a trade or business. Placing the boat with Marina Sailing achieves this goal. This enables you to not only benefit from a huge deduction in the year you purchase your boat, but covers the expenses of owning the boat while allowing you to use the boat for your own personal enjoyment.

If you purchase this boat for \$349,000 in 2010, and you have an effective federal tax rate of 34%, your federal tax savings from placing the boat in service with Marina Sailing and electing a \$349,000 Section 179 deduction (and complying with the other trade or business requirements) would equal \$118,660 in the current year alone!

## IN SUMMARY

The Marina Sailing business opportunity provides a unique ability not only to defray the expense of owning a boat, but it allows for an enormous tax savings via the Section 179 deduction as well. As with any business or tax matter, you should confer with a tax professional.

 (800)-262-7245 www.marinasailing.com	YEAR 1			YEAR 1	YEAR 2	7 Year all same
	Owner Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated	Marina Sailing Fleet Operated
<i>Name of Boat/Manuf.model</i>	Hunter 41DS	Hunter 41DS	Hunter 41DS	Hunter 41DS	Hunter 41DS	Hunter 41DS
<i>Length</i>	42	42	42	42	42	42
<i>Sales Price</i>	260,424	260,424	260,424	260,424	260,424	260,424
<i>less downpayment of 20%</i>	52,085	52,085	52,085	52,085	52,085	52,085
Amount Financed	208,339	208,339	208,339	208,339	208,339	208,339
<i>Charter days/year</i>	0	80	80	80	85	85
<i>Daily Charter Price (average)</i>	0	415	415	415	420	420
Gross Charter Income	0	33,200	33,200	33,200	35,700	35,700
<b>Owners Charter Income (60%)</b>	0	19,920	19,920	19,920	21,420	21,420
<b>Expenses</b>						
<i>Slip Fees (@\$15.00/ft.)</i>	(7,560)	(7,560)	(7,560)	(7,560)	(7,560)	(7,560)
<i>Insurance</i>	(1,520)	(1,520)	(1,520)	(2,579)	(2,597)	(2,579)
<i>Property Tax (1.25% Sales Price)</i>	(3,255)	(3,255)	(3,255)	(3,255)	(3,255)	(3,255)
<i>Maintenance includes Dive service</i>	(1,200)	(1,200)	(1,200)	(1,800)	(1,800)	(1,800)
Annual Fixed Expenses	(13,535)	(13,535)	(13,535)	(15,194)	(15,212)	(15,194)
<b>Net Operating Income (NOI)</b>	(13,535)	6,385	6,385	4,726	6,208	6,226
Length of Loan	20	20	20	20	20	20
Annual Interest Rate	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
Calculated Payment per month	(1,615)	(1,615)	(1,615)	(1,615)	(1,615)	(1,615)
Payment per year	(19,383)	(19,383)	(19,383)	(19,383)	(19,383)	(19,383)
Interest Paid year one (approx)	(14,584)	(14,584)	(14,584)	(14,584)	(14,584)	(14,584)
<b>Total Annual Actual Expenses</b>	<b>(32,918)</b>	<b>(12,998)</b>	<b>(12,998)</b>	<b>(14,657)</b>	<b>(13,175)</b>	<b>(13,157)</b>
Less Section 179		(260,424)				
Less Depreciation (7 yr.. S/L)	0	0	0	0	0	(37,203)
Less Depreciation (28% YR 1 of 7 yr.. S/L)	0	0	0	(72,919)	0	0
Depreciation YR 2 and beyond 7 YR	0	0	0	0	(31,251)	0
Tax Deductible Expenses	(17,839)	(268,623)	(8,199)	(90,758)	(49,090)	(55,042)
Taxable Income	(17,839)			(70,838)	(27,670)	(33,622)
Tax Savings (31%)	5,530	83,273	2,542	28,135	15,218	17,063
Add Back Depreciation (7 yr.. S/L)	0			72,919	31,251	37,203
<b>Annual Net Income/Expense</b>	<b>(27,388)</b>	<b>70,275</b>	<b>(10,457)</b>	<b>13,478</b>	<b>2,043</b>	<b>3,906</b>

Consult your tax advisor to discuss the validity of the model for your specific tax situation.

## SPECIFICATIONS

**LOA** 40'4"  
**Beam** 13'3"  
**Draft** 6'6"  
**Ballast** 6,506 lbs

**Displacement** 19,290 lbs  
**Water** 100 gal  
**Holding Tank** 35 gal  
**Fuel** 50 gal

**Sleep Capacity** 7  
**Sail Area** 843 sq ft  
**Power** 54 hp  
**Yanmar Diesel**



For more information on purchasing a yacht, contact our yacht charter experts:

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**Gary Gilpin**  
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 gary@marinasailing.com

# Hunter 41DS - Room With A View!



## FEATURES

- In Mast Furling /Furling Headsail
- Boom Vang
- Sail Cover
- Dual Single Line Reefing Led Aft
- Mainsheet Traveler on Arch
- Windex Wind Vane
- Inboard Jib Track w/Cars
- Emergency Tiller
- Two Speed Self Tailing Winches(6)
- Triple Line Organizers
- Stern Rail w/Seats
- Transom & Cockpit Storage
- Lighted Compass
- Halyard Storage Wells
- Swim Ladder (telescoping)
- Hot & Cold Transom Shower
- (10) Opening Ports/Hatches
- Pedestal Steering w/ Cockpit Table
- Double S/S Sinks
- Microwave /Refrigerator
- Corian Countertops
- Dinette Converts to Double Berth
- Forward & Aft Berths w/7" Innerspring Mattresses
- (2) Heads (2) Showers
- Fore Cabin w/Vanity Ensuite
- Hot/Cold Pressure Water System
- Smoke Detectors
- Engine Room Fire Extinguisher
- Windlass
- Auto & Manual Bilge Pumps
- Fuel,Water & Waste Monitors
- "Everwear" Cabin Sole

## FACTORY INSTALLED OPTIONS

- Upgrade to 54 Engine
- Freezer
- Dinette Table w/Leaf
- 15" Flat Screen TV w/ Bose
- Oceanaire Shade Package
- Folding Wheel
- Inverter

## UPGRADES

- Freight & Commissioning
- Duty/Customs/Loading
- Bottom Paint
- Docking Package
- Safety Package
- Batteries

## ELECTRONICS PACKAGE

- ST 60 Wind
- VHF remote at helm
- ST 7000 Autopilot
- C90 Chartplotter w/ 4kw radar
- Inverter

## SPECIFICATIONS

<b>LOA</b>	<b>40'4"</b>
<b>Beam</b>	<b>13'3"</b>
<b>Draft</b>	<b>5'0"</b>
<b>Displacement</b>	<b>19,400 lbs</b>
<b>Ballast</b>	<b>6,506 lbs</b>
<b>Water</b>	<b>100 gal</b>
<b>Holding Tank</b>	<b>35 gal</b>
<b>Fuel</b>	<b>50 gal</b>
<b>Sail Area</b>	<b>940 ft sq</b>
<b>Power</b>	<b>40 HP</b>



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